

Cole McAleese

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EDUCATION

Queen's University Kingston, Canada
Bachelor of Commerce 2019 – 2023

- **Academics:** Cumulative GPA of 4.02/4.30; Queen's University Principal's Scholarship (95%+ entrance average); D.I. McLeod Dean's List
- **Relevant Courses:** Finance I & II (A/A+), Financial & Managerial Accounting (A+), Managerial Economics (A+), Statistics (A+)
- **Exchange:** Scheduled to a semester abroad at the Prague University of Economics and Business in Prague, Czech Republic

Appleby College Oakville, Canada
Ontario Secondary School Diploma 2013 – 2019

- **Achievements:** Optimates (2014 – 2019), Service Award (2015, 2018), Bronze Duke of Edinburgh (2017), Athletics Colours for Tennis (2017)
- **International Experience:** Completed a cooperative biology course in the Balule Nature Reserve and Sodwana Bay, South Africa (2017)

PROFESSIONAL EXPERIENCE

InstarAGF Asset Management Toronto, Canada
Private Equity Summer Analyst Summer 2021

- Scheduled to complete a 17-week internship with InstarAGF Asset Management, a leading infrastructure private equity fund with ~\$3B in AUM

Shaw Communications Toronto, Canada
Financial and Data Analyst (Wireless Product Development) Summer 2020

- Collaborated on a confidential project team responsible for launching Shaw Mobile, an innovative wireless cellular service
- Developed market and infrastructure prioritization insights for a \$250M capital expenditure budget and presented findings to senior management
- Leveraged QGIS software to analyze Freedom Mobile's coverage strength, determine dead zone causation, and strategically blacklist or whitelist partner providers' cell sites from customers' devices
- Ran cost-benefit analyses on 400 markets to identify alignments between AWS-3 license compliance and otherwise profitable coverage areas

Harvester Executive Park Burlington, Canada
Building Operator Summers 2017 – 2019

- Worked as a member of a property management team covering 1.5M ft² of commercial real estate in the Halton area
- Performed general landscaping, painted offices, and replaced ceiling tiles and flooring in maintenance of high-quality standards
- Assisted on construction sites, completed in-warehouse demolition, and troubleshot HVAC systems, plumbing issues, and electrical failures

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC) Kingston, Canada
Analyst (Energy & Utilities) 2020 – Present

- Work with a team of 35 students to manage a \$1.9M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums and holdings analyses to present at QUIC public meetings on a tri-weekly basis to aid in the security selection process and exploration of industry trends within the Energy & Utilities sector
- Completed a 16-week summer analyst training program with deliverables due weekly including reports on independent investment ideas, market irrationality, economic moats, management incentives, and valuation

Queen's Leadership, Excellence and Development Conference (QLEAD) Kingston, Canada
Leadership Coordinator 2021 – Present

- Collaborate with QLEAD's 25-student team to execute a 4-day conference introducing 150 of Canada's most talented and inspired high school students to the world of business
- Deliver weekly lessons on leadership to the executive team and individually plan and run the Leadership Challenge, a landmark of the conference

Queen's Conference on the Entertainment Industry (QCEI) Kingston, Canada
Sponsorship Coordinator 2019 – Present

- Operate as a member of the 25-person QCEI team to inspire business students' passions for entertainment by providing education on the managerial and logistical side of music production, professional sports, and related industries
- Secure annual sponsorship budget of \$20,000, identify value-in-kind opportunities, and assist in the execution of a 3-day, 100-delegate conference

ADDITIONAL INFORMATION

- **Entrepreneurship:** Founder and CEO of Uniq Company (2018 – 2019), a business promoting thrift culture through e-marketing and upselling one-of-a-kind items; 100% of profits donated to organizations combatting poverty in the Greater Toronto Area
- **Skills:** Proficiency in S&P Capital IQ, Microsoft Excel, and Microsoft PowerPoint; working proficiency in Bloomberg & QGIS
- **Leadership:** Commerce Orientation Week Leader, Queen's Commerce Kids Special Events Coordinator, Appleby College Upper School Prefect
- **Athletics:** OFSAA tennis, Appleby College varsity soccer and hockey, competitive giant slalom, PADI open water diver
- **Interests:** Teaching guitar (including to special education students), musical instruments (piano, drums, bass, banjo)