

Cameron Ayotte

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EDUCATION

Queen's University Kingston, Ontario
Bachelor of Commerce 2019 – Present

- **Academics:** Cumulative GPA of 4.02/4.30; Queen's Excellence Scholarship, Dean's List with Distinction (top 10% of class)
- **Relevant Courses:** Finance I (A), Financial Accounting (A+), Mathematical Analysis (A+), Microeconomics (A+)

Brooklin High School Brooklin, Ontario
Ontario Secondary School Diploma 2015 – 2019

- **Academics:** Ontario Scholar Award of Excellence, Academic Honour Roll, Accounting Subject Award
- **Activities:** Brooklin High School Letter with Distinction, Ontario Ice Hockey Champion, Cure Cup Charity Hockey game organizer

PROFESSIONAL EXPERIENCE

Burgundy Asset Management Toronto, Ontario
Summer Investment Analyst (Public Equities) Summer 2021

- Scheduled to complete a 16-week internship with the US Large Cap team at an investment firm with over \$35B in AUM

Apex Investment Management Uxbridge, Ontario
Summer Investment Analyst (Public Equities) Summer 2020

- Completed a 7-week internship with the Public Equities team at an investment management firm with over \$150M in AUM
- Conducted thorough primary and secondary research to analyze companies and industries, helping assess the investment merits of potential investments; presented findings directly to the investment team at weekly meetings
- Created and worked on various valuation models for a variety of complex businesses including banks and real estate trusts
- Conducted due diligence on portfolio holdings and new investment ideas using Bloomberg, expert calls, and management meetings

Copper Branch Brooklin, Ontario
Restaurant Supervisor 2016 – 2019

- Delivered exceptional customer service to a variety of clientele while leading a 15 employee team; trained stakeholders on policies and practices
- Recipient of first-ever Copper Branch Student Scholarship for displaying work ethic, leadership, and initiative in the workplace over 3 years

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC) Kingston, Ontario
Junior Portfolio Manager (Financial Institutions Group) 2020 – Present

- Work with a team of 35 students to manage a \$1.9M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums, industry primers, and holding analyses to present at QUIC public meetings on a tri-weekly basis to aid in security selection and exploration of industry trends
- Completed a 16-week summer analyst training program that involved writing reports on independent investment ideas, market irrationality, economic moats, management incentives, and valuation techniques
- Placed 1st in the 2020 QUIC-Burgundy Deal Competition, acting as a mock M&A advisor on the merger of WillScot Corporation and Mobile Mini Inc; prepared and presented a full transaction analysis to a panel of institutional investors

Queens Consulting Association (QCA) Kingston, Ontario
First Year Representative 2019 – 2020

- Planned and executed panels and events for large student groups, providing knowledge of and key information on the consulting industry
- Collaborated to handle the logistics of events including Consulting 101 and Breaking into Consulting which were attended by 100+ students
- Strategically planned informative sessions for other first year students by utilizing the resources and knowledge of upper-year students and alumni working in the consulting industry

Brooklin High School Student Council Brooklin, Ontario
Lead Event Coordinator 2017 – 2019

- Spearheaded the organization and execution of school-wide events such as the Cure Cup, the Terry Fox run, pep rallies, and festive assemblies and spoke professionally as Master of Ceremonies to crowds of over 1,000 people
- Informed students of upcoming events and encouraged students to participate through effective marketing, providing incentives, and promoting an inclusive atmosphere

ADDITIONAL INFORMATION

- **Athletics:** Intramural hockey and soccer player, 5x provincial qualifier and 1x champion for Rugby 15's and ice hockey, Cure Cup participant
- **Leadership:** Selected as 1 of 64 students to runfa1 the Commerce Orientation Week and welcome the incoming student body to Queen's
- **Competitions:** One of three first-year finalists for the QUIC x RBC Stock Pitch Challenge, DECA Ontario Regional Champion
- **Interests:** NHL Hockey, running, ancient civilization, geography, traveling, and entrepreneurship