

Callum Dye

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EDUCATION

Queen's University Kingston, Canada
Bachelor of Commerce 2019 – Present

- **Academics:** Cumulative GPA of 4.28/4.30 (ranks 1st out of ~475 students in class); Dean's List with Distinction (top 10% of class)
- **Relevant Courses:** Finance I & II (A+), Financial Accounting (A+), Mathematical Analysis (A+), Macroeconomics (A+), Microeconomics (A+)
- **Awards:** Jean C. Scace Memorial Scholarship, Principal's Scholarship Admission Award; Rick Jackson Scholarship
- **Exchange:** Scheduled to complete a semester abroad at The Vienna University of Economics and Business (WU) in Vienna, Austria

West Vancouver Secondary School Vancouver, Canada
British Columbia High School Diploma 2014 – 2019

- **Academics:** Graduating average of 96.7%; Accounting 12 Award, Law 12 Award, Math 12 Award
- **Scholarships:** British Columbia Achievement Scholarship, District Authority Scholarship, Mark Steven Scholarship
- **Activities:** Male Athlete of the Year, Captain of Varsity Boys' Basketball Team, Most Valuable Forward – Varsity Boys' Rugby Team

PROFESSIONAL EXPERIENCE

Turtle Creek Asset Management Toronto, Canada
Summer Investment Analyst Summer 2021

- Scheduled to complete a 14-week internship at Turtle Creek Asset Management, an investment management firm with AUM of ~\$3.5 billion

Canaccord Genuity Wealth Management Vancouver, Canada
Summer Investment Analyst Summer 2020

- Completed a 12-week internship with Stanley Asset Management, a subsidiary of Canaccord Genuity with AUM of ~\$1.0B
- Developed and presented reports on public equities used to advise clients on portfolio decisions
- Created extensive industry research reports used to educate clients and source investment opportunities

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC) Kingston, Canada
Portfolio Manager (Financial Institutions Group) 2020 – Present

- Work with a team of 35 students to manage a \$1.9M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums and holding analyses to present at QUIC public meetings on a tri-weekly basis to aid in the security selection process and exploration of industry trends
- Completed a 16-week summer analyst training program that involved writing bi-weekly reports on independent investment ideas, market irrationality, economic moats, management incentives, and valuation
- Placed 1st in the 2020 QUIC-Burgundy Deal Competition, acting as a mock M&A advisor on merger of WillScot Corporation and Mobile Mini Inc.; prepared and presented a full transaction analysis to a panel of institutional investors

Queen's Finance Association (QFA) Kingston, Canada
Education Director 2019 – Present

- Work with a team of 24 students to plan and execute Canada's most prestigious student-run finance conference held annually in Toronto, hosting 100 student delegates from leading undergraduate programs across North America
- Promoted to Director from Coordinator to develop and present weekly presentations, reports, and primers on market trends
- Led the planning and execution of a workshop on "How to Pitch a Stock", drawing an audience of 80+ students

Pizza with a Purpose Vancouver, Canada
Chairman 2017 – 2019

- Spearheaded a student-run club that fostered an inclusive and welcoming environment for the "Best Buddies" program at West Vancouver Secondary School
- Donated over \$3,000 to the local harvest project over a 2-year period through weekly pizza sales and brand partnerships

ADDITIONAL INFORMATION

- **Sports:** Aspiring scratch golfer; former varsity basketball, varsity soccer and varsity rugby athlete; winner of inaugural Queen's Spikeball Championship; avid runner, skier, and hiker
- **Competitions:** Named 1 of 6 finalists in RBC x QUIC Stock Pitch Competition (2020); 2nd place in the Young Entrepreneurship Leadership Launchpad (YELL) Regional Championship; 3rd place in the Junior Achievement Stock Market Competition (2,000+ competitors nationwide)
- **Entrepreneurship:** Currently working with a team of 7 to develop an integrated, open-source Electronic Medical Record (EMR) for private healthcare clinics located in British Columbia
- **Interests:** Professional and NCAA basketball, 20th century architecture, travelling, cooking, video production and video editing