

Nikola Cugalj

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EDUCATION

Queen's University

Bachelor of Commerce

Kingston, Ontario

2018 – Present

- **Academics:** Cumulative GPA of 3.77/4.30; D.I. McLeod Dean's List
- **Investment Banking Valuation Program:** Learned fundamentals of precedent transactions, comparable companies, discounted cash flow, mergers & acquisitions, accretion/dilution and leverage buyout analysis; presented analyses to panel of finance professionals tri-weekly
- **Relevant Courses:** Financial Accounting (A), Finance I (A), Business Management (A), Managerial Economics (A+)
- **Exchange:** Scheduled to complete the winter 2021 semester abroad at the University of St. Gallen in Switzerland

St. Pius X Secondary School

Ontario Secondary School Diploma

Ottawa, Ontario

2014 – 2018

- **Achievements:** Academic Honor Roll, French Immersion certificate
- **Athletics:** Senior Boys Basketball Athlete

PROFESSIONAL EXPERIENCE

Burgundy Asset Management

Summer Analyst

Toronto, Ontario

Summer 2020

- Completed 16-week internship with Burgundy Asset Management, a Toronto-based asset manager with ~\$30B in AUM
- Researched public equities and recommended buy positions on Nautilus (NLS), Apple (APPL), and Gap (GPS)

Turtle Holdings Limited

Private Equity Summer Analyst

Toronto, Ontario

Summer 2019

- Conducted due diligence to aid in the evaluation of a \$50M+ prospective investment by assessing financial performance and industry dynamics
- Created four LBO models to assess the maximum purchase price possible while maintaining target IRR and MOIC return thresholds

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC)

Portfolio Manager (FMT)

Kingston, Ontario

2019 – Present

- Work with a team of 35 students to manage a ~\$2.0M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Maintain equity coverage of the Technology, Media, and Telecommunications sector by creating reports on key industry trends and constructing financial models for security analysis
- Acted as a mock M&A advisor to Pinnacle Foods for its \$10.9B acquisition by Conagra Brands as a part of the 2019 QUIC Deal Competition; presenting a full transaction analysis to a panel of institutional investors at Burgundy Asset Management

Queen's Finance Association Conference (QFAC)

Internal Education Coordinator

Kingston, Ontario

2019 – Present

- Part of an executive team of 28 students in the planning and execution of Canada's top student-run finance conference with a budget exceeding \$100,000, held in Toronto for 100 students from leading schools across North America
- Educate executive team by hosting both internal and public-facing presentations and workshops on a wide variety of concepts to develop advanced financial acumen; covered modelling, market developments, large macro events, and investment philosophy behind various strategies

Team Canada, Queen's Varsity Water Polo, Ottawa Titans

Athlete

Kingston, Ontario

2009 – 2019

- Selected to represent Canadian U18 National Water polo Team in the 2018 World Championships hosted in Szombathely, Hungary; trained 50+ hours a week for 8 weeks in preparation
- Competed with Queen's Varsity Water Polo Team; led team to 2nd place finish at Ontario University Athletics (OUA) finals during 2018 season
- Played for regional water polo club Ottawa Titans for 10 years; trained 5+ times weekly for the last 4 years playing at the most competitive level

Royal Conservatory of Music

Pianist

Ottawa, Ontario

2009 – 2018

- Played piano under the Royal Conservatory of Music program, practicing 10+ hours weekly to present 6 pieces to judges at the end of the year
- Studied and completed intermediate level of musical theory; received numerous awards in piano competitions, such as the Kiwanis Music Festival
- Tutored kids in piano to help develop basic technical piano skills; communicated simplified concepts and theory surrounding basic pieces

ADDITIONAL INFORMATION

- **Awards:** 1st place at Kiwanis Music Festival, recipient of \$4400 Quest for Gold athlete grant, Ottawa Titans: Athlete & Team of the Year
- **Interests:** Architecture, music, basketball, soccer, travelled to Croatia, Switzerland, Montenegro, Italy, France, Spain
- **Leadership:** Selected to welcome the 100th Commerce Class as one of 64 orientation leaders at Queen's in September 2019