

# Lola Jiao

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## EDUCATION

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### Queen's University

*Bachelor of Commerce*

Kingston, Ontario

2020 – Present

- **Academics:** Cumulative GPA: 4.15/4.30; Queen's University Principal's Scholarship (\$8,000), BCom 1980 Award (\$2,500)
- **Relevant Courses:** Mathematical Analysis (A+), Principles of Economics (A+)

### Citadel High School

*International Baccalaureate Diploma, Nova Scotia High School Diploma*

Halifax, Nova Scotia

2017 – 2020

- **Academics:** IB final grade: 39/45, Cumulative average of 97%, Principal's Honor Roll 2017-2020 (90%+ average)

## PROFESSIONAL EXPERIENCE

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### Silverstone Capital

*Private Equity Summer Analyst*

Toronto, Ontario

Summer 2021

- Scheduled to complete a 16-week internship at an entrepreneurial investment firm focused on acquiring and operating small to medium sized company in North America

## EXTRACURRICULAR ACTIVITIES

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### Queen's University Investment Counsel (QUIC)

*Analyst (Metals & Mining)*

Kingston, Ontario

2021 – Present

- Work with a team of 35 students to manage a \$1.9M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums and holding analyses to present at public QUIC meetings on a tri-weekly basis to aid in the security selection process and exploration of industry trends
- Scheduled to complete a 16-week summer analyst training program with deliverables due bi-weekly; involved extensive reading and writing reports on independent investment ideas, market irrationality, economic moats, and management incentives

### Queen's Private Capital Group (QPCG)

*Analyst*

Kingston, Ontario

2021 – Present

- Provide pro-bono advisory services to private equity and venture capital firms with a team of 36 students in the form of market research, search mandates and financial analysis to identify investment opportunities
- Chosen from a pool of over 60 applicants after presenting an analysis and deal discussion on Vista Equity Partner's acquisition of Pluralsight
- Scheduled to complete a summer analyst training program which focuses on enhancing skills in equity screening, financial research, and M&A valuation

### Shad Canada

*Participant, Ambassador*

Waterloo, Ontario

Summer 2019

- Selected from a pool of Canadian High School students to participate in the rigorous and experiential STEAM and entrepreneurship enrichment program at University of Waterloo
- Spearheaded a group entrepreneurship challenge around Canada's disposable waste issues, with responsibilities pertaining to idea generation, business model creation, financial modelling, and prototype development
- Presented the functioning product and prototype experience to a wide range of local MP's and corporate administrators through the use of social enterprise business model canvas, tri-fold storyboard and pitch video
- Hosted seminars aimed at encouraging student participation in STEAM fields and Shad 2020 at high schools and city libraries in the Halifax Municipality with 100+ students in attendance

## ADDITIONAL INFORMATION

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- **Languages:** English (Native), Mandarin (Fluent), Spanish (Limited Working Fluency)
- **Additional Involvement:** Professor Robertson's First Year Valuation Preparatory Program; Burgundy Women in Investing Club; Queen's Women in Leadership First-Year Club Representative; Like Minded Female Network Queen's Chapter Events Director; Junior Achievement Nova Scotia Lead Conference
- **Awards:** Duke of Edinburgh Award – Bronze Level; Junior Achievement Nova Scotia Company of the Year
- **Distinctions:** Named one of six finalists at QUIC x RBC Stock Pitch Competition (2021), created a full pitch deck for Lockheed Martin Corporation (NYSE: LMT) which was judged by a panel of senior judges from RBC Capital Markets
- **Interests:** Entrepreneurship, kayaking, running, podcasts, visual arts, fashion design