

Benjamin Kavanagh

905.599.2057 | bkavanagh@quiconline.com

EDUCATION

Queen's University

Bachelor of Commerce

Kingston, Ontario

2020 – Present

- **Academics:** Cumulative GPA of 4.15/4.30: Queen's Excellence Scholarship (94.86 Cumulative Average); Clayton Johnson Scholarship
- **Relevant Courses:** Intro to Mathematical Analysis for Management (A+), Microeconomics (A+), Business Management (A)
- **Certificates:** Blair Roberston Investment Banking Valuation Program (2020-2021)

Corpus Christi Catholic Secondary School

Ontario Secondary School Diploma

Burlington, Ontario

2016 – 2020

- 2020 Recipient Ontario Academic Scholar, Academic Honor Roll (90+ Average across 4 years)
- Stan Gajewski Award Recipient 2020 – Student who demonstrates Academic Merit, Leadership and Community Involvement
- Highest Academic Average – Phys. Ed (2019), Highest Academic Average – Marketing & Communications (2019), Highest Academic Average - International Business (2020)
- First Place Recipient – McMaster Physics Contest 2019

PROFESSIONAL EXPERIENCE

IG Wealth Management

Analytical Assistant

Burlington, Ontario

Summer 2020, 2021

- Assisted Private Wealth Management team under IGM that manages 125+ clients across GTA and Canada (~\$110M AUM)
- Revitalized data-entry system to create spreadsheets to make efficient, system-oriented records for Private Wealth team
- Led private team presence at "Fit in the Core" initiative and communicated with prospective clients (75+ guests each week)
- Illustrated Client Data inputs and constructed growth reports for financial planning meetings (10+ weekly client meetings)

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC)

Analyst (Energy & Utilities Sector)

Kingston, Ontario

2021 – Present

- Work with a team of 32 students to manage a \$1.9M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Analyst position entails preparing investment memorandums and holdings analyses to present at QUIC public meetings on a tri-weekly basis to aid in the security selection process and exploration of industry trends within the Energy & Utilities sector
- Scheduled to complete a 4-month summer analyst training program with deliverables due bi-weekly including reports on independent investment ideas, market irrationality, economic moats, management incentives, and valuation

Queen's Finance Association

Education Coordinator

Kingston, Ontario

2021 – Present

- Selected from a competitive pool of applicants to assist in the execution of Canada's premier undergraduate finance conference, held in Toronto for 100 student delegates from leading business schools across North America
- Responsible for the creation of and logistics of multiple educational initiatives intended to engage and educate Queen's students on finance
- Developing education-focused events throughout the year by working with the Education Director (stock pitch competition, stock trading simulation, finance 101 sessions)
- Managing industry news and education-focused articles and publications and creating all educational materials listed on the QFAC website

Halton Catholic District School Board

Lead Senator

Burlington, Ontario

2018 – 2020

- Oversaw a team of 7 Student Senators, representing the interests of ~1000 students at Board Senate meetings with Trustees and Board Members
- Assisted Trustees in successful motion to end "Period Poverty", by negotiating over \$130,000 to permanently provide free menstrual products and dispensers in 120 female washrooms by September 2020 (Summary article written in Halton Insider)
- Helped conduct the first student-led, city-wide transit survey in Burlington to investigate the interest of free transit passes and the current state of bus routes, garnering over 1050 student responses
- Assisted in authoring a 55-page transit report consisting of 13 recommendations for the HCDSB and City of Burlington to implement, including the support of free transit to all secondary students and bus route optimization to maximize student ridership

ADDITIONAL INFORMATION

- **Athletics:** Member of Queen's Varsity Men's Lacrosse team, 2x Captain and 1x MVP of Corpus Christi Varsity Lacrosse, Edge Lacrosse 2x Team Captain, Corpus Christi Varsity Basketball, Hockey, Volleyball, Alpine Ski Racing Team, 2x "Moon in June" 10K race U18 champion
- **Leadership:** Corpus Christi Deputy Prime Minister, Best Buddies Chapter President, DECA Chapter President, Peer Tutor
- **Interests:** Philosophy, Absurdism, Long-Distance Running, Golf, Fashion, GeoGuesser
- **Additional Awards:** Clayton Johnson Scholarship Recipient, Stan Gajewski Award Recipient, Top 3 Written Score - DECA Regionals, Scored in 98th Percentile in Gifted Testings, Chancellors Award Nominee, Most Likely to Become a Millionaire – CC Prom