

Sebastian Weersink

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EDUCATION

Queen's University Kingston, Ontario
Bachelor of Commerce 2017 – Present

- **Academics:** Cumulative GPA of 4.14/4.30; recipient of the D.I. McLeod Dean's List with Distinction Scholarship (top 10% of class) and the M.C. Urquhart Book Prize in Economics
- **Relevant Courses:** achieved A+ in Finance I & II, Advanced Corporate Finance, Statistics, Economics, Financial & Managerial Accounting
- **Exchange:** Completed winter 2020 semester abroad at Stockholm School of Economics in Stockholm, Sweden

Northern Secondary School Toronto, Ontario
Ontario Secondary School Diploma 2013 – 2017

- Awarded the gifted and business certificates; enrolled in calculus (Advanced Placement) and financial securities courses

PROFESSIONAL EXPERIENCE

Bank of America Merrill Lynch Toronto, Ontario
Investment Banking Summer Analyst Summer 2020

- Completed a 6-week internship with the Investment Banking group at Bank of America Merrill Lynch; scheduled to return full-time in 2021
- Prepared presentation materials for prospective M&A transaction including accretion/dilution analysis, presented to VPs at the firm

Ontario Teachers' Pension Plan (OTPP) Toronto, Ontario
Summer Analyst Summer 2019

- Completed an 18-week internship within the Private Capital division as a part of the Consumer & Retail and Healthcare groups at Canada's largest single-profession pension plan with \$201.4B in assets
- Worked directly with principals and associates to evaluate investment opportunities through industry and company research, creation of valuation models and preparation of presentation materials for internal investment committee
- Worked on deal team for OTPP's acquisition of Orgain Inc. alongside Butterfly Equity; aided in industry and competitor research, production of valuation materials and creation of final deck presented to investment committee

Turtle Holdings Toronto, Ontario
Private Equity Summer Analyst Summer 2018

- Completed a 12-week internship at Turtle Holdings, a family private equity firm that focuses on acquiring lower middle-market businesses in Southern Ontario
- Screened 250 prospective companies and generated 25+ acquisition targets per week, primarily in the industrials sector
- Prepared weekly memorandums to highlight the investment merits of niche industries, presented directly to a partner at the firm, investigated 100+ acquisition targets
- Conducted due diligence on transactions through industry and competitor research; attended diligence meetings with management teams
- Produced preliminary valuation materials for acquisition targets using leveraged buyout model analysis

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC) Kingston, Ontario
Chief Investment Officer 2020 – Present

- Selected as one of three executive members for the 2020-2021 fiscal year to lead a team of 35 students managing a ~\$1.8M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment and Mackenzie Investments
- Develop tactical asset allocation strategy; critically analyze investment ideas brought forward by sector teams; design and execute all fund performance measurements; present weekly on fund activity and report directly to the Board of Directors

Portfolio Manager (Metals & Mining) 2018 – 2020

- Formulated and executed a portfolio-specific investment strategy for the Metals & Mining portfolio; included performing security analysis and preparing investment memorandums and holding analyses to present at QUIC public meetings on a tri-weekly basis
- Acted as a mock M&A advisor in September 2018 on a recent deal, presenting a full transaction analysis to a panel of institutional investors

Queen's Private Capital Group (QPCG) Kingston, Ontario
Senior Project Manager 2019 – Present

- Provide pro-bono advisory services to private equity and venture capital firms with a team of 30 Queen's students in the form of market research, financial analysis, and search mandates to identify investment opportunities
- Previously worked with Peloton Capital Management to provide research and analysis on niche industry verticals

ADDITIONAL INFORMATION

- **Athletics:** Co-captain of high school varsity rugby team; qualified for provincial swimming championships (OFSAA) in grades 9 through 12
- **Competitions:** 1st at the 2017 Queen's Case Competition; 1st at the 2016 DECA Toronto Financial Regionals event
- **Lifeguarding:** Worked as a lifeguard and swim instructor for multiple organizations for over 2 years
- **Interests:** NCAA college football, cycling, intramural soccer, military history, hockey