

Ruby Harris

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EDUCATION

Queen's University

Bachelor of Commerce

Kingston, Ontario

2017 – Present

- **Academics:** Cumulative GPA: 4.0/4.3; Principal's Scholarship; D.I. McLeod Dean's List Scholarship
- **Relevant Courses:** Finance I (A+), Management Accounting (A+), Managerial Economics (A+), Mathematical Analysis (A+)
- **Exchange:** Completed a semester abroad at SKEMA Business School in Antibes, France

St Mary's CSS

Ontario Secondary School Diploma (OSSD)

Pickering, Ontario

2012 – 2015

- Cardinal Carter Award recipient; acknowledged as an Ontario Scholar for academic excellence; Honor Roll with Distinction

PROFESSIONAL EXPERIENCE

BC Partners

Private Credit Summer Analyst

New York, New York

Summer 2020

- Completed a 10-week internship with BC Partners' ~\$2B middle market credit fund, working with the investment team to evaluate public and private opportunities in direct lending, opportunistic credit, and structured equity; scheduled to return full-time in July 2021
- Select Transaction Experience
 - **Industrial Machinery** – Opportunistic (\$3M)
 - Member of two-person deal team evaluating the financing of a market-leading industrial manufacturer in a private equity-led buyout
 - Modelled detailed profit and loss build-up to evaluate the impact of various business performance cases on investment return; included a waterfall recovery analysis under a range of scenarios to evaluate the vulnerability of a structurally subordinated position
 - Individually presented modelled results and detailed diligence to senior members of the BCP investment team
 - **Electronic Equipment** – Direct Lending (\$45M)
 - Analyzed the refinancing of a First Lien Term Loan for a leading electronic equipment manufacturer and distributor
 - Completed detailed market diligence including an in-depth analysis of the impact of COVID-19 on the company and broader industry

InstarAGF Asset Management

Summer Analyst

Toronto, Ontario

Summer 2019

- Completed a 17-week internship with InstarAGF, a middle market infrastructure investment fund with ~\$2.3B in AUM; the fund has a focus on alternative investments and mezzanine debt opportunities
- Select Transaction Experience:
 - **Fixed Base Operator** – Carve-out Purchase (\$35M)
 - Built initial LBO valuation including returns analysis and shareholder loan financing structure
 - Responsible for multiple diligence streams including the review of customer contracts, lease agreements, and quality of earnings reports

Paradigm Capital

Equity Research Summer Associate

Toronto, Ontario

Summer 2018

- Completed a 17-week internship at a boutique investment bank supporting numerous teams in the coverage and initiation of Canadian equities

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC)

Senior Portfolio Manager (Healthcare)

Kingston, Ontario

2018 – Present

- Work with a team of 35 students to manage a \$1.8M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Lead a team of four students to formulate and execute a sector-specific investment strategy for the Healthcare portfolio
- Participated in QUIC's annual Deal Competition, acting as mock M&A advisor to Metro on its \$4.5B acquisition of Jean-Coutu; presented case analysis and findings to a panel of institutional investors

Investment Banking Valuation Program

Fellow

Kingston, Ontario

2017 – 2018

- Learned the fundamentals of precedent transactions, comparable companies, discounted cash flow and accretion/dilution analysis over a six-month period under the guidance of former Donaldson, Lufkin & Jenrette VP Blair Robertson
- Presented analyses tri-weekly to panels of finance professionals from investment banking and asset management firms

ADDITIONAL INFORMATION

- **Long Distance Running:** Completed the Toronto Marathon in May 2019
- **Lacrosse:** Varsity captain of the lacrosse team in grades 11 and 12; 2014 Provincial champions
- **Community Outreach:** Volunteer at Habitat for Humanity; Free the Children mission in Ghana, Africa
- **Equestrian Show Jumping:** International competitor in Canada, Germany, and the U.S.