

# Garrett Johnston

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## EDUCATION

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**Queen's University** Kingston, Ontario  
*Bachelor of Commerce* 2017 – Present

- 4.12/4.30 GPA; relevant courses: Calculus (A+), Financial Accounting (A+), Finance II (A+), Introduction to Finance (A+), Statistics (A+)
- Completed winter 2020 semester on exchange in Nice, France

**Upper Canada College** Toronto, Ontario  
*International Baccalaureate and Ontario Secondary School diplomas* 2009 – 2015

- Scored 2270 (99<sup>th</sup> percentile) on the Scholastic Aptitude Test (SAT); competed on the varsity football team, and member of the investment club

## PROFESSIONAL EXPERIENCE

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**Credit Suisse** New York, New York  
*Investment Banking Summer Analyst* Summer 2020

- Completed a 7-week internship in the firm's New York Global Industrials Group; scheduled to join the bank full-time in summer 2021

**Altas Partners** Toronto, Ontario  
*Private Equity Summer Analyst* Summer 2019

- Completed a 16-week internship at a private equity firm with ~\$7B in AUM
- Assessed company-specific and industry-level primary and secondary research to conduct diligence on potential acquisition opportunities; analyzed data, compiled research and presented key findings directly to associates and directors
- Select Transaction Experience:
  - Buyout of DuBois Chemicals (Price Undisclosed)
    - Analyzed company's end-market mix and competitive positioning; conducted diligence on proposed tuck-in deals

**Clarus Securities** Toronto, Ontario  
*Investment Banking Summer Analyst* Summer 2018

- Clarus is an independent investment bank, with additional capacities in research and trading; during the first half of 2018, the firm completed \$360M in underwritten equity deals across several industries
- Created marketing materials such as management overviews, company pitchbooks and investor teasers for clients
- Sourced key inputs for valuation tasks, including mapping financial figures and creating comparable company analyses

**International Summer Camp Montana** Crans-Montana, Switzerland  
*Counsellor* Summer 2017

- Organized activities and overnight alpine hiking trips as a counsellor in a highly multicultural environment for children aged 10 to 11 years old

## EXTRACURRICULAR ACTIVITIES

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**Queen's University Investment Counsel (QUIC)** Kingston, Ontario  
*Portfolio Manager (Energy & Utilities)* 2018 – Present

- Work alongside a team of 35 undergraduate students to manage a \$1.8M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums and holding analyses to present at QUIC public meetings on a tri-weekly basis to aid in the security selection process and exploration of industry and macroeconomic trends
- Acted as a mock M&A advisor in September 2018 on a recent deal; presented a full transaction analysis to a panel of institutional investors

**Queen's Trading Committee (QTC)** Kingston, Ontario  
*Senior Advisor* 2017 – Present

- Served as an Analyst from 2017 – 2019; prepared educational presentations on topics such as discounted cash flow and comparable company analyses, which were then delivered to audiences of approximately 30 Queen's students
- Chosen as Co-Head for 2019 – 2020; selected to serve in Senior Advisor capacity following successful completion of 1-year Co-Head term

## ADDITIONAL INFORMATION

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- **Certifications:** Completed the Canadian Securities Course (CSI/Moody's Analytics) prior to beginning university
- **Hockey:** Competed in Jr. A hockey prior to university, playing for the French River Rapids (Nöelville, Ontario) and the Okanagan Eagles (Foxboro, Massachusetts); retired in 2016 due to a career-ending injury
- **Additional Queen's Involvement:** Served as a Sponsorship Coordinator (2017 – 2019) for the Queen's Conference on International Business, a student-run conference in Toronto to educate university students on the international business environment
- **Fraternity:** President and founding member of Phi Delta Theta – Ontario Eta; responsible for liaising with the Chapter Advisory Board and other external stakeholders, as well as providing oversight for various tasks such as member recruitment and budgeting processes
- **Languages/Citizenship:** Fluent in French and English; dual Canadian/French (EU) citizen
- **Outreach:** Volunteered at Whitby Psychiatric Hospital from 2015 – 2017, and started a support initiative for athletes who face the decision to give up their sport due to injury; awarded the RBC #Make150Count Award as a result of the initiative