

Esha James

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EDUCATION

Queen's University

Bachelor of Commerce (Honours)

Kingston, Ontario

2019 – Present

- **Academics:** Cumulative GPA: 4.25/4.30; Queen's University Chancellor's Scholarship (selected as 1 out of 50 students from the 2023 undergraduate class); D.I. McLeod Dean's List with Distinction (top 10% of class)
- **Relevant Courses:** Financial Accounting (A+), Management Accounting (A+), Managerial Statistics (A+), Principles of Economics (A+)

Bill Crothers Secondary School

Ontario Secondary School Diploma

Unionville, Ontario

2015 – 2019

- **Academics:** Recognized for the highest grade in Mathematics, Economics, English, and Law courses; 97% overall academic average

PROFESSIONAL EXPERIENCE

Altas Partners

Private Equity Summer Analyst

Toronto, Ontario

Summer 2021

- Scheduled to complete a 17-week internship with the investment team at a Toronto-based private equity firm with ~\$7B in AUM

Turtle Holdings Ltd.

Private Equity Summer Analyst

Toronto, Ontario

Summer 2020 – Present

- Completing a 20-week internship at a family investment office focused on lower-middle market buyouts
- Conducted financial due diligence and assisted in building LBO models for three companies to communicate insights regarding growth, margins, and revenue concentration to a firm partner
- Collaborated to create lender presentations and discussion materials for an ongoing deal through analyzing industry trends and company performance to portray credit worthiness, which resulted in favourable credit terms for various lenders
- Assessed 25+ private Toronto and Calgary based businesses in diversified industries and identified ~20 potential acquisition targets per week

Mathnasium Learning Centre

Mathematics Instructor

Stouffville, Ontario

2018 – Present

- Instructed 100+ students ranging from elementary school to high school in core mathematics concepts
- Supervised student behaviour, provided feedback, and communicated with parents regarding development of tutees
- Trained 3 new employees to practice efficient instructing procedures within 6 months of employment

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC)

Analyst (Technology, Media and Telecommunications)

Kingston, Ontario

2020 – Present

- Work with a team of 35 students to manage a ~\$1.8M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums and holding analyses to present at public QUIC meetings on a tri-weekly basis to aid in the security selection process and exploration of industry trends
- Presented a detailed M&A analysis on a recent transaction with a team of four mock advisors to a panel of institutional investors
- Completed a 16-week summer analyst training program with deliverables due bi-weekly; included extensive readings and report writing on independent investment ideas, market irrationality, valuation, and economic moats

Queen's Global Markets (QGM)

Analyst

Kingston, Ontario

2019 – Present

- Forecasted macroeconomic trends, analyzed current events, and presented findings within various coverage universes
- Synthesized data from IBISWorld and Bloomberg to evaluate the quantitative impact of global issues

Queen's Women in Leadership (QWIL)

Sponsorship Coordinator

Kingston, Ontario

2019 – Present

- Collaborated with a team of 26 to execute a 4-day conference for 100 delegates and 30 partners, with 11 events and a \$130,000+ budget
- Aided in securing \$80,000+ in sponsorship funds by developing professional relationships with firms province-wide

ADDITIONAL INFORMATION

- **Entrepreneurship:** Founded a tutoring company coaching students in various subjects, generated \$3K+ in revenues
- **Volunteerism:** Served as 1 of 29 World Vision student ambassadors and addressed 1000+ people as the official youth spokesperson for the *No Child for Sale* and *Voting* campaigns
- **External Awards:** Dr. Perry E. Doolittle Scholarship (selected as 1 of 20 for academic success and leadership), Excellence in Mathematics Award (selected as 1 of 4 for achievement in Grade 12 mathematics courses), Aramark Lifelong Learner Bursary (awarded for community service)
- **Interests:** Cricket (former United Arab Emirates Women's National Team player), travelling (visited 4/7 continents), percussion (Level 3 certified drummer, timpanist, steel pans), hiking, documentaries