

Cole McAleese

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EDUCATION

Queen's University Kingston, Ontario
Bachelor of Commerce 2019 – Present

- **Academics:** Cumulative GPA of 4.03/4.30; D.I. McLeod Dean's List; Queen's University Principal's Scholarship (application average of 95%+)
- **Relevant Courses:** Financial & Managerial Accounting (A+), Introduction to Mathematical Analysis (A+), Managerial Statistics (A+)

Appleby College Oakville, Ontario
Appleby College Diploma | Ontario Secondary School Diploma 2013 – 2019

- **Achievements:** Optimates (2014 – 2019), Service Pin (2015, 2018), Bronze Duke of Edinburgh (2017), Athletics Colours for Tennis (2017)
- **International Experience:** Completed a cooperative Biology course in the Balule Nature Reserve and Sodwana Bay, South Africa (2017); conducted research relating to the environmental impact of African elephants and white sharks on their respective ecosystems

PROFESSIONAL EXPERIENCE

InstarAGF Asset Management Toronto, Ontario
Private Equity Summer Analyst Summer 2021

- Scheduled to complete a 17-week internship with InstarAGF Asset Management, a leading infrastructure investment fund with ~\$3B in AUM

Shaw Communications Toronto, Ontario
Financial and Data Analyst (Wireless Product Development) Summer 2020

- Performed on a confidential project team responsible for launching Shaw Mobile, an innovative wireless cellular service
- Developed market and infrastructure prioritization insights for a \$250M capital expenditure budget and presented findings to senior management
- Leveraged QGIS software to analyze Freedom Mobile's coverage strength, determine dead zone causation, and strategically blacklist or whitelist partner providers' cell sites from customers' devices
- Ran cost-benefit analyses on 400 markets to identify alignments between AWS-3 license compliance and otherwise profitable coverage areas

Harvester Executive Park Burlington, Ontario
Building Operator Summers 2017 – 2019

- Worked as a member of a property management team covering 1.5M ft² of commercial real estate in the Halton area
- Performed general landscaping, painted offices, and replaced ceiling tiles and flooring in maintenance of high-quality standards
- Assisted on construction sites, completed in-warehouse demolition, and troubleshoot HVAC systems, plumbing issues, and electrical failures

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC) Kingston, Ontario
Analyst (Energy & Utilities) 2020 – Present

- Work with a team of 35 students to manage a ~\$1.8M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums and holdings analyses to present at QUIC public meetings on a tri-weekly basis to aid in the security selection process and exploration of industry trends within the Energy & Utilities sector
- Completed a 4-month summer analyst training program with deliverables due bi-weekly including reports on independent investment ideas, market irrationality, economic moats, management incentives, and valuation
- Acted as a mock adviser on the WillScot-Mobile Mini merger and presented a detailed transaction analysis to a panel of institutional investors

Queen's Conference on the Entertainment Industry (QCEI) Kingston, Ontario
Sponsorship Coordinator 2019 – Present

- Operate as a member of the QCEI team to inspire business students' passions for entertainment by providing education on the managerial and logistical side of music production, professional sports, and related industries
- Secure annual sponsorship budget of \$15,000, identify value-in-kind opportunities, and assist in the execution of a 3-day, 100-delegate conference

Appleby College Prefect Council Oakville, Ontario
Upper School Prefect 2018 – 2019

- Selected out of 120+ applicants to present at weekly assemblies of ~400 students, direct Upper School Council, and plan community activities
- Ran fundraisers, designed leadership workshops for grade 9 and 10 students, and fostered a positive and inclusive Upper School environment

ADDITIONAL INFORMATION

- **Entrepreneurship:** Founder and CEO of Uniq Company (2018 – 2019), a business promoting thrift culture through e-marketing and upselling one-of-a-kind items; 100% of profits donated to organizations combatting poverty in the GTA
- **Leadership:** Commerce Orientation Week Leader, Queen's Commerce Kids Special Events Coordinator, Appleby College Student Ambassador, Ontario Educational Leadership Centre Youth Facilitator
- **Athletics:** Queen's University intramural soccer and hockey, Appleby College varsity soccer, tennis, and hockey, competitive Alpine ski racing
- **Interests:** Teaching guitar (including to special education students), other musical instruments (piano, drums, bass, banjo), travelling, philosophy