

Callum Dye

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EDUCATION

Queen's University Kingston, Ontario
Bachelor of Commerce 2019 – Present

- **Academics:** Cumulative GPA of 4.27/4.30 (ranks 1st in class); D.I. McLeod Dean's List with Distinction (top 10% of class)
- **Relevant Courses:** Financial Accounting (A+), Mathematical Analysis (A+), Macroeconomics (A+), Microeconomics (A+)
- **Awards:** Jean C. Scace Memorial Scholarship, awarded to the Commerce student with the highest academic standing after first year; Principal's Scholarship Admission Award

West Vancouver Secondary School West Vancouver, British Columbia
Dogwood Diploma 2014 – 2019

- **Academics:** Graduating Average of 96.7%, Accounting 12 Award, Law 12 Award, Math 12 Award
- **Scholarships:** British Columbia Achievement Scholarship, District Authority Scholarship, Mark Steven Scholarship
- **Activities:** Male Athlete of the Year, Captain of Varsity Boys' Basketball Team, Most Valuable Forward – Varsity Boys' Rugby Team

PROFESSIONAL EXPERIENCE

Turtle Creek Asset Management Toronto, Ontario
Summer Investment Analyst Summer 2021

- Scheduled to complete a 14-week internship at Turtle Creek Asset Management, an investment management firm with AUM of ~\$3.5 billion

Canaccord Genuity Wealth Management Vancouver, British Columbia
Summer Investment Analyst Summer 2020

- Stanley Asset Management is a leading subsidiary of Canaccord Genuity Wealth Management, managing approximately \$1 billion in client assets
- Developed and presented reports on public equities used to advise clients on portfolio decisions
- Created extensive industry research reports used to educate clients and source investment opportunities
- Spearheaded the implementation of "Search Engine Optimization" practices into company website, leading to increased website traffic

Leftindust Technologies Vancouver, British Columbia
Head of Business Development Present

- Work with a team of 7 to develop open-source medical technologies and make a difference in the healthcare world
- Major project is the development of integrated, open-source Electronic Medical Records (EMRs) for private clinics located in British Columbia

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC) Kingston, Ontario
Analyst (Industrials) 2020 – Present

- Work with a team of 35 students to manage a ~\$1.8M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums and holding analyses to present at QUIC public meetings on a tri-weekly basis to aid in the security selection process and exploration of industry trends
- Scheduled to complete a 16-week summer analyst training program that involves writing reports on independent investment ideas, market irrationality, economic moats, management incentives, and valuation

Queen's Finance Association (QFA) Kingston, Ontario
Education Coordinator 2019 – Present

- Work with a team of 24 students to plan and execute Canada's most prestigious student-run finance conference held annually in Toronto, hosting 100 student delegates from leading undergraduate programs across North America
- Develop and present weekly presentations on market trends and create educational reports and primers throughout the year
- Worked with the education team to plan and execute a workshop on "How to Pitch a Stock", drawing an audience of 80+ students

Pizza with a Purpose West Vancouver, British Columbia
Chairman 2017 – 2019

- Spearheaded a student-run club that fostered an inclusive and welcoming environment for the "Best Buddies" program at West Vancouver Secondary School
- Donated over \$3000 to the local harvest project over a 2-year period through weekly pizza sales and brand partnerships

ADDITIONAL INFORMATION

- **Interests:** Aspiring scratch golfer, NBA analysis, winner of inaugural Queen's Spikeball Championship, running
- **Competitions:** Named one of six finalists in RBC x QUIC Stock Pitch Competition (2020); 2nd place – Young Entrepreneurship Leadership Launchpad (YELL) Regional Championship; 3rd place – Junior Achievement Stock Market Competition (2000+ competitors nationwide)
- **Leadership:** Welcomed the 101st Queen's Commerce class as an orientation leader in September 2020