

# A.J. Sachdev

asachdev@quiconline.com

## EDUCATION

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### Queen's University

*Bachelor of Commerce*

Kingston, Ontario

2018 – Present

- **Academics:** Cumulative GPA of 4.00/4.30; Queen's Chancellor's Scholarship Recipient, D.I. McLeod Dean's List each year
- **Relevant Courses:** Calculus (A+), Finance II (A+), Financial & Management Accounting (A+), Managerial Economics (A+), Statistics (A+)
- **Distinctions:** Named one of six finalists at QUIC-RBC Stock Pitch Competition (2020); created a pitch deck for Tractor Supply Company (NASDAQ: TSCO) including a discounted cash flow analysis which was judged by a panel of senior judges from RBC Capital Markets

### Appleby College

*Ontario Secondary School Diploma*

Oakville, Ontario

2014 – 2018

- **Academics:** Honour Roll with distinction, awarded to students with a graduating average of 90% or higher
- **Leadership:** 400+ service hours, Gold Duke of Edinburgh, Hugh C. Cayley Award for exceptional leadership and community involvement
- **Athletics:** Distinction for varsity hockey and softball, awarded to 1 – 2 individuals on each varsity sports team

## PROFESSIONAL EXPERIENCE

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### TD Securities

*Investment Banking Analyst*

Toronto, Ontario

Summer 2021

- Scheduled to complete a 16-week internship at TD Securities with the Investment Banking Group

### PricewaterhouseCoopers (PwC)

*Assurance Associate*

Toronto, Ontario

Summer 2020

- Completed a 10-week internship with the Diversified Industries Group
- Performed core audit activities in small teams of ~5 to eliminate risk of material misstatement and provide advisory services for clients
- Leveraged comprehension of accounting concepts to complete a financial statement tie out in preparation of a client selling one of its divisions
- Created an automated workflow in Alteryx for an engagement team to a mining client with ~\$40 billion in market capitalization; resulted in the team conducting quarterly reviews more accurately and increased time for strategic decision making

### Aviso Wealth

*Financial Analyst*

Toronto, Ontario

Summer 2019

- Provided strategic insight to the asset management team by undertaking a data analytics approach to determine fund profitability, thereby allowing executives to determine future marketing and sales strategies
- Created an automated KPI dashboard for the Digital Wealth team; impact was significantly reduced time to produce key business information and timely decision making for senior executives
- Ensured compliance with financial and tax requirements through preparation and reporting of detailed financial information

## EXTRACURRICULAR ACTIVITIES

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### Queen's University Investment Counsel (QUIC)

*Analyst (Healthcare)*

Kingston, Ontario

2020 – Present

- Work with a team of 35 students to manage a ~\$1.8M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums and holding analyses to present at public QUIC meetings on a tri-weekly basis to aid in the security selection process and exploration of industry trends
- Completed a 16-week summer analyst training program with deliverables due bi-weekly; read extensively and wrote reports on independent investment prospects, market irrationality, economic moats, and subsector deep-dives
- Presented a detailed M&A analysis on a recent transaction with a team of four mock advisors to a panel of institutional investors

### Queen's Finance Association (QFA)

*Sponsorship Director*

Kingston, Ontario

2018 – Present

- Work with a group of students to plan and organize Canada's most prestigious student-run finance conference held annually in Toronto, hosting over 90 student delegates from top Canadian universities
- Lead a team of six to secure a sponsorship budget of ~\$80,000 from over 30 distinguished financial institutions for the annual conference
- Coordinate with Sponsors and the Executive Team to organize events that provide valuable educational resources and career opportunities to students through the year
- Promoted from Logistics Coordinator (2019) and First Year Representative (2018) after displaying exceptional work ethic

## ADDITIONAL INFORMATION

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- **Technology:** S&P Capital IQ, Microsoft Excel, PowerPoint, and Word
- **Leadership:** Orientation Week Leader, volunteer for Queen's Commerce Kids, founder of 100 Teens Who Care Oakville charity organization, middle school leader and mentor, volunteer at Credit Valley Hospital, summer camp counsellor at Appleby College Camps
- **Athletics:** Intramural hockey, second-degree black belt in karate, goalie for varsity hockey, captain of varsity softball team, varsity cross-country
- **Travelling:** France, Italy, Ireland, Greece, Turkey, South Africa, India, Singapore, Malaysia
- **Interests:** Teaching, drumming/percussion, long-distance running, mental health awareness