

Shivam Aggarwal

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EDUCATION

Queen's University

Bachelor of Commerce

Kingston, Ontario

2018 – Present

- **Academics:** Cumulative GPA of 4.26/4.30; D.I. McLeod Dean's List with Distinction (top 10% of class)
- **Relevant Courses:** Introduction to Finance (A+), Financial Accounting (A+), Mathematical Analysis (A+)
- **Awards:** Jean C. Scace Memorial Scholarship, awarded to one Commerce student based on academic excellence in first year
- **Exchange:** Scheduled to complete winter 2021 semester abroad at Università Bocconi in Milan, Italy

Bell High School

Ontario Secondary School Diploma

Ottawa, Ontario

2014 – 2018

- **Academics:** Silver Medalist (90%+ average) in all 4 years of high school; cumulative 97% average
- **Awards:** Earned academic subject awards in areas of Math, English, History, Science and Business

PROFESSIONAL EXPERIENCE

Fremont Private Holdings

Summer Intern

New York, New York

Summer 2020

- Scheduled to complete a 10-week internship at Fremont Private Holdings, the direct private investment arm of the Fremont Group, the investment office for the Bechtel family

Iversoft Solutions

Business Analyst

Ottawa, Ontario

Summer 2019

- Completed 16-week internship at a full stack digital agency working on projects for the games department, the product department and the project management team
- Conducted in-depth research into the mobile advertising space and recommended 2 strategic initiatives to augment the monetization strategy of Iversoft's suite of mobile solitaire games, both of which were implemented
- Spearheaded writing of Canadian Media Fund application seeking funding to develop a commercial virtual reality game; carried out market analysis, developed revenue model, and highlighted the game's future market position and competitive advantages
- Analyzed historical scopes for external projects to identify areas of inaccuracy and recommended adjustments based on results; further examined agency scoping to identify process inefficiencies and proposed improvements to agency-wide reporting

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC)

Portfolio Manager (Metals & Mining)

Kingston, Ontario

2019 – Present

- Work with a team of 33 students to manage a \$1.4M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Collaborate with a sector team of 4 students to prepare stock pitches and holding analyses to present at QUIC public meetings on a tri-weekly basis to aid in the security selection process; generated a sector alpha of 36.1% in FY 2020
- Completed a 16-week summer analyst training program with deliverables due bi-weekly; read extensively and wrote reports on independent investment ideas, economic moats and management incentives
- Presented a detailed M&A analysis on Pinnacle Food's \$10.9B sale to Conagra Brands with a team of 4 mock advisors to a panel of institutional investors

CREO Solutions

Managing Director

Kingston, Ontario

2018 – Present

- Manage CREO Solutions, a student-run consultancy serving businesses across North America, overseeing the client acquisition pipeline and ensuring the successful delivery of all client work by supporting project managers and consultants
- Select Project Experience:
 - Led a team of 5 students, as a Project Manager, on a growth strategy project for a Toronto-based practice management solution; conducted rigorous analysis into potential geographic expansion opportunities, recommending expansion into 5 new countries
 - Developed a 50+ page Confidential Information Memorandum with a team of 5 students, as sell-side advisors, for a Toronto-based software enterprise; completed industry analysis, identified key investment merits and prepared discussion materials presentation

ADDITIONAL INFORMATION

- **Sports:** Varsity High School Golf (MVP); currently play on intramural touch football and basketball teams
- **Distinctions:** Achieved score in the 99th percentile on SAT; 2nd place in RBC x QUIC Stock Pitch Competition, pitching TFI International
- **Conferences:** Provincial Champion at DECA Ontario Provincials in the Professional Selling category, later representing Canada at the DECA International Career Development Conference (2018); Wharton Sports Business Academy (Summer 2017)
- **Community Outreach:** Tutor for students in grade 6-10 mathematics; 100+ community service hours in high school
- **Interests:** Closely following the NBA, NFL, and NHL, travelling, and politics