

# Ruby Harris

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## EDUCATION

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**Queen's University** Kingston, Ontario  
*Bachelor of Commerce* 2017 – Present

- **Academics:** Cumulative GPA of 4.0/4.3; Principal's Scholarship; D.I. McLeod Dean's List Scholarship
- **Relevant Courses:** Finance I (A+), Management Accounting (A+), Managerial Economics (A+), Mathematical Analysis (A+)
- **Exchange:** Completed winter 2020 semester abroad at SKEMA Business School in Antibes, France

**St Mary's CSS** Pickering, Ontario  
*Ontario Secondary School Diploma (OSSD)* 2012 – 2015

- Cardinal Carter Award recipient; acknowledged as an Ontario Scholar for academic excellence; Honor Roll with Distinction

## PROFESSIONAL EXPERIENCE

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**BC Partners** New York, New York  
*Summer Analyst* Summer 2020

- Scheduled to complete a 13-week internship with BC Partners' Private Credit group

**InstarAGF Asset Management** Toronto, Ontario  
*Summer Analyst* Summer 2019

- Completed a 17-week internship with InstarAGF, an infrastructure investment fund with ~\$2.3B in AUM; the fund has a focus on middle market alternative investments and mezzanine debt opportunities
- Select Transaction Experience:
  - \$35 million carve-out of U.S. FBO business
    - Built initial LBO valuation including returns analysis and shareholder loan financing structure
    - Responsible for multiple diligence streams including the review of customer contracts, lease agreements, and quality of earnings reports

**Paradigm Capital** Toronto, Ontario  
*Equity Research Summer Associate* Summer 2018

- Completed a 17-week internship at a boutique investment bank supporting numerous teams in the coverage and initiation of Canadian equities
- Led the research and writing of an external report to determine the cause and examine the repercussions of a divergence between the Canadian and Australian gold sectors; included detailed analysis of free cash flow generation, commodity price correlation, and market characteristics

**Monterra Farms** Claremont, Ontario  
*Barn Manager* Summer 2017

- Managed all inventory and logistics requirements as well as the needs of over 50 clients for national competitions

## EXTRACURRICULAR ACTIVITIES

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**Queen's University Investment Counsel (QUIC)** Kingston, Ontario  
*Senior Portfolio Manager (Healthcare)* 2018 – Present

- Work with a team of 33 students to manage a \$1.4M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Lead a team of four students to formulate and execute a sector-specific investment strategy for the newly formed Healthcare portfolio
- Participated in QUIC's annual Deal Competition, acting as mock M&A advisor to Metro on its \$4.5B acquisition of Jean-Coutu; presented case analysis and findings to a panel of institutional investors

**Investors of Tomorrow Stock Pitch Competition** Toronto, Ontario  
*National Finalist* Fall 2017

- One of six Queen's undergraduate students selected through a preliminary process to compete in national competition
- Presented thorough analysis to an industry panel consisting of an investment case with original theses and valuation

**Investment Banking Valuation Program** Kingston, Ontario  
*Fellow* 2017 – 2018

- Learned the fundamentals of precedent transactions, comparable companies, discounted cash flow and accretion/dilution analysis over a six-month period under the guidance of former Donaldson, Lufkin & Jenrette VP Blair Robertson
- Presented analyses tri-weekly to panels of finance professionals from investment banking and asset management firms

## ADDITIONAL INFORMATION

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- **Lacrosse:** Varsity captain of the lacrosse team in grades 11 and 12; 2014 Provincial champions
- **Community Outreach:** Volunteer at Habitat for Humanity; Free the Children mission in Ghana, Africa
- **Equestrian Show Jumping:** International competitor in Canada, Germany, and the U.S.
- **Long Distance Running:** Completed the Toronto Marathon in May 2019