

Garrett Johnston

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EDUCATION

Queen's University

Bachelor of Commerce

Kingston, Ontario

2017 – Present

- **Academics:** Cumulative GPA of 4.12/4.30 (A+ in Calculus, Financial Accounting, Finance II, Introduction to Finance, and Statistics)
- **Exchange:** Completed winter 2020 semester abroad on exchange in Nice, France

Upper Canada College

International Baccalaureate and Ontario Secondary School diplomas

Toronto, Ontario

2009 – 2015

- Scored 2270 (99th percentile) on the Scholastic Aptitude Test (SAT); competed on the varsity football team; was member of the investment club

PROFESSIONAL EXPERIENCE

Credit Suisse

Investment Banking Summer Analyst

New York, New York

Summer 2020

- Scheduled to complete a 9-week internship in the firm's Global Industrials Group – Paper, Packaging and Forest Products

Altas Partners

Summer Analyst

Toronto, Ontario

Summer 2019

- Completed a 16-week internship at a private equity firm with ~\$6B in AUM
- Assessed company-specific and industry-level primary and secondary research to conduct diligence on potential acquisition opportunities; analyzed data, compiled research and presented key findings directly to associates and directors
- Select Transaction Experience:
 - Buyout of DuBois Chemicals (Price Undisclosed)
 - Analyzed company's end-market mix and competitive positioning; conducted diligence on proposed tuck-in deals

Clarus Securities

Investment Banking Summer Analyst

Toronto, Ontario

Summer 2018

- Clarus is an independent investment bank, with additional capacities in research and trading; during the first half of 2018, the firm completed \$360M in underwritten equity deals across several industries
- Created marketing materials such as management overviews, company pitchbooks and investor teasers for clients
- Sourced key inputs for valuation tasks, including mapping financial figures and creating comparable company analyses
- Built presentations that were delivered to clients to outline the investment merits of identified acquisition targets

International Summer Camp Montana

Counsellor

Crans-Montana, Switzerland

Summer 2017

- Organized activities and overnight alpine hiking trips as a counsellor in a highly multicultural environment for children aged 10 to 11 years old

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC)

Senior Portfolio Manager (Energy & Utilities)

Kingston, Ontario

2018 – Present

- Work alongside a team of 33 undergraduate students to manage a \$1.4M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums and holding analyses to present at QUIC public meetings on a tri-weekly basis to aid in the security selection process and exploration of industry and macroeconomic trends
- Acted as a mock M&A advisor in September 2018 on a recent deal; presented a full transaction analysis to a panel of institutional investors

Queen's Trading Committee (QTC)

Co-Head

Kingston, Ontario

2017 – Present

- Served as an Analyst from 2017 – 2019; prepared educational presentations on topics such as discounted cash flow and comparable company analyses, which were then delivered to audiences of approximately 30 Queen's students
- Selected as Co-Head in March 2019; responsible for hiring members, as well as for coordinating the club's initiatives and weekly meetings

ADDITIONAL INFORMATION

- **Certifications:** Completed the Canadian Securities Course (CSI/Moody's Analytics) prior to beginning university
- **Hockey:** Competed in Jr. A hockey prior to university, playing for the French River Rapids (Nöelville, Ontario) and the Okanagan Eagles (Foxboro, Massachusetts); retired in 2016 due to a career-ending injury
- **Additional Queen's Involvement:** Served as a Sponsorship Coordinator (2017-2019) for the Queen's Conference on International Business, a student-run conference in Toronto to educate university students on the international business environment
- **Languages/Citizenship:** Fluent in French and English; dual Canadian/French (EU) citizen
- **Outreach:** Volunteered at Whitby Psychiatric Hospital from 2015-2017, and started a support initiative for athletes who face the decision to give up their sport due to injury; awarded the RBC #Make150Count Award as a result of the initiative