

Callum Dye

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EDUCATION

Queen's University

Bachelor of Commerce

Kingston, Ontario

2019 – Present

- **Academics:** Cumulative GPA of 4.15/4.30; Principal's Scholarship Admission Award
- **Relevant Courses:** Financial Accounting (A+), Mathematical Analysis (A+), Microeconomics (A+)

West Vancouver Secondary School

Dogwood Diploma

West Vancouver, British Columbia

2014 – 2019

- **Academics:** Graduating Average of 96.7%, Accounting 12 Award, Law 12 Award, Math 12 Award
- **Scholarships:** British Columbia Achievement Scholarship, District Authority Scholarship, Mark Steven Scholarships
- **Activities:** Male Athlete of the Year, Captain of Varsity Boys' Basketball Team, 3rd Place – Junior Achievement Stock Market Competition

PROFESSIONAL EXPERIENCE

Canaccord Genuity Wealth Management

Incoming Summer Analyst

Vancouver, British Columbia

Summer 2020

- Scheduled to complete a 16-week internship as an equities analyst

Cactus Club Cafe

Head Expeditor

West Vancouver, British Columbia

Summer 2018 – 2019

- Promoted from expeditor to become the youngest head expeditor in company; recognized by management for commitment and consistency of results
- Oversaw and trained a team of 7 expeditors in maximizing the efficiency and speed of food being run
- Managed bulk orders and led the forecasting of future deliveries to aid cost-reduction and efficiency growth

EXTRACURRICULAR ACTIVITIES

Queen's University Investment Counsel (QUIC)

Analyst (Industrials)

Kingston, Ontario

2020 – Present

- Work with a team of 33 students to manage a \$1.4M portfolio of Canadian and U.S. equities on behalf of the Queen's University Endowment Fund and Mackenzie Investments
- Prepare investment memorandums and holding analyses to present at QUIC public meetings on a tri-weekly basis to aid in the security selection process and exploration of industry trends
- Scheduled to complete a 16-week summer analyst training program that involves writing reports on independent investment ideas, market irrationality, economic moats, and management incentives

Queen's Finance Association Conference (QFAC)

Education Coordinator

Kingston, Ontario

2019 – Present

- Work with a team of 24 students to plan and execute Canada's most prestigious student-run finance conference held annually in Toronto, hosting 100 student delegates from leading undergraduate programs across North America
- Develop and present weekly presentations on market trends and create educational reports and primers throughout the year
- Worked with the education team to plan and execute a workshop on "How to Pitch a Stock", drawing an audience of 80+ students

Pizza with a Purpose

Chairman

West Vancouver, British Columbia

2017 – 2019

- Spearheaded a student-run club that fostered an inclusive and welcoming environment for the "Best Buddies" program at West Vancouver Secondary School
- Donated over \$3000 to the local harvest project over a 2-year period through weekly pizza sales and brand partnerships

Varsity Boys' Basketball Team

Captain

West Vancouver, British Columbia

2016 – 2019

- Captained West Vancouver Secondary School's varsity basketball team to consecutive appearances at the AAAA provincial championships
- Awarded the North Shore league first-team all-star, Howe Sound Championship first-team all-star, and Vancouver & District first team all-star
- Recognized as most inspirational athlete (2018) for demonstration of teamwork and leadership skills and male athlete of the year (2019) by faculty and athletic department

ADDITIONAL INFORMATION

- **Competitions:** Named one of six finalists in RBC x QUIC Stock Pitch Competition (2020); 2nd place – Young Entrepreneurship Leadership Launchpad (YELL) Regional Championship; 3rd place – Junior Achievement Stock Market Competition
- **Leadership:** Selected from 200+ applicants to welcome the 101st Commerce Class as one of 64 orientation leaders at Queen's in September 2020
- **Involvement:** Queen's Leadership, Excellence and Development Conference Delegate (2018); MLSE Case Competition (2019)
- **Courses:** Breaking into Wall Street – Financial Modeling Fundamentals
- **Interests:** NBA, high-level soccer player, aspiring scratch golfer, winner of inaugural Queen's Spikeball championship, travel enthusiast