



# CIO Update

Performance Report

February 5, 2018

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# CIO Update

Performance Report – Consolidated Fund

February 5, 2018

**The QUIC Fund currently has consolidated total assets of \$1,289,643 (CAD) implying a total return for the fiscal year of 7.4%**

## Portfolio Management Statistics

As at February 2, 2018

Canadian Fund		U.S. Fund	
Asset Value: February 27, 2017	\$785,342	Asset Value: February 27, 2017	\$285,859
Additional Contributions	\$1,175	Additional Contributions	\$74,703
Less: Cost of Capital	(\$31,304)		
Proceeds from:		Proceeds from:	
Dividends	\$16,116	Dividends	\$3,693
Interest	\$26	Interest	\$0
Capital Gains		Capital Gains	
Realized	\$4,452	Realized	\$31,650
Unrealized	\$2,029	Unrealized	\$22,985
Less: Brokerage Fees	(\$5,197)	Less: Brokerage Fees	(\$2,112)
Less: Operating Expenses	\$0	Less: Operating Expenses	\$0
<b>Current Asset Value - \$CAD</b>	<b>\$772,638</b>	<b>Current Asset Value - \$US</b>	<b>\$416,778</b>
		<b>Current Asset Value - \$CAD <sup>(1)</sup></b>	<b>\$517,004</b>

<b>Combined - Current Asset Value - \$CAD</b>	<b>\$1,289,643</b>
<b>Combined - Absolute Return <sup>(2)</sup></b>	<b>7.4%</b>

<sup>(1)</sup> Exchange Rate - CAD/USD: 1.240

<sup>(2)</sup> Absolute Return is net of additional contributions, and excl. FX gains

<sup>(Note)</sup> CAD/USD appreciation since February 27, 2017: (5.3%)



# CIO Update

Performance Report – Canadian Fund

February 5, 2018

**The QUIC Fund currently has total assets of \$772,638 implying a total return for the fiscal year of 2.2%, with a portfolio alpha of (1.3%)**

## Portfolio Management Statistics

As at February 2, 2018

Asset Value: February 27, 2017	\$785,342	Fund Cost of Capital (to date)	4% annually	3.72%
Additional Contributions	\$1,175	Portfolio Yield		2.38%
Less: Cost of Capital	(\$31,304)			
Proceeds from:				
Dividends <sup>(1)</sup>	\$16,116	Portfolio Beta <sup>(3)</sup>		0.93
Interest <sup>(1)</sup>	\$26	Sharpe Ratio <sup>(4)(5)</sup>		0.25
Capital Gains				
Realized	\$4,452	Market Return <sup>(6)</sup>		3.70%
Unrealized	\$2,029	Fund Outperformance <sup>(7)</sup>		(1.46%)
Less: Brokerage Fees	(\$5,197)	Portfolio Alpha <sup>(4)(8)</sup>		(1.32%)
Less: Operating Expenses	\$0	Information Ratio <sup>(9)</sup>		(0.45)
	<b>\$772,638</b>	<b>Portfolio Return</b>		<b>2.24%</b>

<sup>(1)</sup> Dividends and interest are recognized on a cash basis

<sup>(2)</sup> Does not reflect the accrual of the fund's cost of capital to date

<sup>(3)</sup> Covariance of daily returns with the TSX divided by the TSX daily variance

<sup>(4)</sup> Uses 1-year Canadian Treasury rate ( $r_f$ ) of 1.60%

<sup>(5)</sup> Our returns above  $r_f$  divided by the standard deviation of returns

<sup>(6)</sup> TSX Total Return Index

<sup>(7)</sup> Our returns less the market returns

<sup>(8)</sup> Our excess returns (above  $r_f$ ) less our beta times the market's excess return

<sup>(9)</sup> Annualized outperformance divided by the fund's tracking error relative to the TSX

**The QUIC Fund currently has total assets of \$772,638 implying a total return for the fiscal year of 2.2%, with a portfolio alpha of (1.3%)**



**The QUIC Fund currently has total assets of \$772,638 implying a total return since inception of 64.0%, with a portfolio alpha of 15.3%**

## Portfolio Management Statistics

As at February 2, 2018

Asset Value: September 17, 2010	\$500,000	Fund Cost of Capital (to date)	4.00%
Additional Contributions	\$136,569		
Less: Cost of Capital	(\$144,736)		
Proceeds from:			
Dividends <sup>(1)</sup>	\$128,215	Portfolio Beta <sup>(3)</sup>	0.82
Interest <sup>(1)</sup>	\$3,546		
Capital Gains			
Realized	\$113,783	Market Return <sup>(6)</sup>	59.12%
Unrealized	\$104,614	Fund Outperformance <sup>(7)</sup>	4.83%
Less: Brokerage Fees	(\$64,455)	Portfolio Alpha <sup>(4)(8)</sup>	15.28%
Less: Operating Expenses	(\$4,898)	Information Ratio <sup>(9)</sup>	(0.46)
<b>Current Asset Value <sup>(2)</sup></b>	<b>\$772,638</b>	<b>Portfolio Return</b>	<b>63.95%</b>

<sup>(1)</sup> Dividends and interest are recognized on a cash basis

<sup>(2)</sup> Does not reflect the accrual of the fund's cost of capital to date

<sup>(3)</sup> Covariance of daily returns with the TSX divided by the TSX daily variance

<sup>(4)</sup> Uses 1-year Canadian Treasury rate ( $r_f$ ) of 1.60%

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<sup>(8)</sup> Our excess returns (above  $r_f$ ) less our beta times the market's excess return

<sup>(9)</sup> Annualized outperformance divided by the fund's tracking error relative to the TSX



# Portfolio Overview – Since Inception

The QUIC Fund currently has total assets of \$772,638 implying a total return since inception of 64.0%, with a portfolio alpha of 15.3%



## The QUIC Fund currently has 26 Canadian holdings for total market value of \$695,395 implying portfolio weighting of 90.0%

Company Name	Symbol	Share Units	Turnover Price	Market Price	Weekly Return	YTD Return	Stop-Loss		Target Price	Market Value	Portfolio Weighting	TSX Weighting	Active Weighting
							Hard	Soft					
Royal Bank of Canada	RY	909	\$96.72	\$103.55	(2.1)%	7.1 %	\$86.20	\$91.60	\$110.00	\$94,127	12.2 %	6.1 %	6.1 %
Canadian Natural Resources	CNQ	1,965	38.03	41.88	(5.7)	10.1	36.10	38.40	47.00	82,294	10.7	2.1	8.6
The Toronto-Dominion Bank	TD	1,030	68.91	73.94	(0.1)	7.3	59.30	63.00	75.00	76,158	9.9	5.6	4.3
Manulife Financial	MFC	1,900	23.90	25.27	(5.8)	5.7	22.00	23.40	30.00	48,013	6.2	2.0	4.2
The Bank Of Nova Scotia	BNS	551	79.25	80.01	(2.1)	1.0	67.00	71.20	83.00	44,086	5.7	3.9	1.8
Enercare	ECI	1,961	18.71	19.66	(0.5)	5.1	16.40	17.40	24.00	38,553	5.0	0.1	4.9
ONEX	ONEX	400	93.96	88.70	(2.7)	(5.6)	74.90	79.60	110.00	35,480	4.6	0.4	4.2
Canadian National Railway	CNR	320	93.07	97.48	(0.1)	4.7	82.90	88.10	120.00	31,194	4.0	3.0	1.1
TELUS	T	624	43.36	45.56	(1.9)	5.1	39.00	40.50	50.00	28,429	3.7	1.1	2.6
Bell Canada Enterprises	BCE	439	58.12	56.37	(3.0)	(3.0)	49.40	51.30	66.00	24,746	3.2	2.1	1.1
CES Energy Solutions	CEU	3,950	7.76	5.78	(11.5)	(25.5)	5.40	5.70	6.85	22,831	3.0	0.1	2.9
Great Canadian Gaming	GC	632	23.57	35.03	(5.0)	48.6	186.70	198.40	245.00	22,139	2.9	0.1	2.8
TransCanada	TRP	400	60.50	55.11	(3.7)	(8.9)	50.80	52.00	66.00	22,044	2.9	2.0	0.9
Tourmaline Oil	TOU	1,091	29.30	19.58	(8.4)	(33.2)	18.80	19.90	40.00	21,362	2.8	0.2	2.5
Franco Nevada	FNV	215	84.04	92.23	(4.1)	9.7	86.00	91.40	110.00	19,829	2.6	0.7	1.9
Ritchie Bros. Auctioneers	RBA	256	45.15	39.41	(1.9)	(12.7)	31.40	33.40	42.00	10,089	1.3	0.2	1.1
Nemaska Lithium	NMX	7,100	1.29	1.50	(18.9)	16.3	1.90	2.00	2.55	10,650	1.4	-	1.4
Detour Gold	DGC	800	15.93	12.60	(9.6)	(20.9)	11.20	11.90	47.00	10,080	1.3	0.1	1.2
CCL Industries	CCL.B	170	56.94	56.27	(5.6)	(1.2)	47.90	50.90	63.00	9,566	1.2	0.4	0.8
Stella Jones	SJ	201	41.05	47.47	(7.0)	15.6	40.40	42.50	53.00	9,541	1.2	0.1	1.1
Chartwell Retirement Residences	CSH.UN	560	15.56	14.97	(6.3)	(3.8)	13.00	13.80	17.20	8,383	1.1	0.1	1.0
Wheaton Precious Metals	WPM	300	25.77	26.24	(4.0)	1.8	22.20	23.60	30.00	7,872	1.0	0.5	0.5
Killam Properties REIT	KMP.UN	417	12.60	12.95	(6.4)	2.8	11.50	12.10	15.00	5,400	0.7	0.0	0.7
Summit Industrial Income REIT	SMU.UN	600	6.46	7.95	(2.0)	23.1	6.50	6.90	8.10	4,770	0.6	-	0.6
Mainstreet Equity	MEQ	100	36.00	40.74	(7.1)	13.2	35.20	37.40	47.00	4,074	0.5	-	0.5
Spartan Energy	SPE	600	8.46	6.14	(9.0)	(27.4)	6.50	6.90	8.10	3,684	0.5	0.0	0.4
<b>Total</b>										<b>695,395</b>	<b>90.0</b>		

The QUIC Canadian Fund has taken the following action since January 26<sup>th</sup>:

Date	Ticker	Sector	Action	Shares Exchanged	Price	Transaction Value
29-Jan-18	BCE	TMT	BUY	138	\$57.48	(\$7,932.24)
29-Jan-18	CCL.B	M&M	SELL	30	\$59.41	\$1,782.30
29-Jan-18	CSH.UN	Cash Yield	BUY	110	\$15.89	(\$1,747.90)
29-Jan-18	CP	Industrials	SELL	50	\$230.87	\$11,543.50
29-Jan-18	FNV	M&M	SELL	42	\$95.28	\$4,001.76
29-Jan-18	AAR.UN	Cash Yield	SELL	642	\$8.09	\$5,193.78
29-Jan-18	RBA	Industrials	SELL	394	\$39.94	\$15,737.31
29-Jan-18	SMU.UN	Cash Yield	BUY	650	\$8.13	(\$5,283.53)
29-Jan-18	SJ	Industrials	SELL	39	\$50.73	\$1,978.47
29-Jan-18	T	TMT	BUY	172	\$46.04	(\$7,918.38)
29-Jan-18	WPM	M&M	SELL	74	\$26.97	\$1,995.78
29-Jan-18	BNS	FIG	DIVIDEND			\$435.29
29-Jan-18	CP	Industrials	DIVIDEND			\$28.13
30-Jan-18	MRU	Consumers	SELL	453	\$42.13	\$19,086.43
30-Jan-18	GC	Consumers	BUY	632	\$36.70	(\$23,192.69)
30-Jan-18	ECI	Consumers	BUY	210	\$19.52	(\$4,099.20)
30-Jan-18	CNQ	E&U	BUY	90	\$42.79	(\$3,851.10)
30-Jan-18	SPE	E&U	BUY	600	\$6.31	(\$3,786.00)
31-Jan-18	ECI	Consumers	DIVIDEND			\$140.08
31-Jan-18	ONEX	FIG	DIVIDEND			\$30.00
31-Jan-18	TRP	E&U	DIVIDEND			\$250.00
31-Jan-18	TD	FIG	DIVIDEND			\$618.00



# CIO Update

Performance Report – U.S. Fund

February 5, 2018

**The QUIC U.S. Fund currently has total assets of \$416,778 implying a total return for the fiscal year of 17.7%, with a portfolio alpha of (0.1%)**

Portfolio Management Statistics			
As at February 2, 2018			
Asset Value: February 27, 2017	\$285,859	Fund Cost of Capital (to date)	0.00%
Additional Contributions - Current FY	\$74,703	Portfolio Yield	1.42%
Proceeds from:			
Dividends <sup>(1)</sup>	\$3,693	Portfolio Beta <sup>(3)</sup>	0.96
Interest <sup>(1)</sup>	\$0	Sharpe Ratio <sup>(4)(5)</sup>	3.06
Capital Gains			
Realized	\$31,650	Market Return <sup>(6)</sup>	18.47%
Unrealized	\$22,985	Fund Outperformance <sup>(7)</sup>	(0.80%)
Less: Brokerage Fees	(\$2,112)	Portfolio Alpha <sup>(4)(8)</sup>	(0.08%)
Less: Operating Expenses	\$0	Information Ratio <sup>(9)</sup>	0.00
<b>Current Asset Value <sup>(2)</sup></b>	<b>\$416,778</b>	<b>Portfolio Return</b>	<b>17.68%</b>

<sup>(1)</sup> Dividends and interest are recognized on a cash basis

<sup>(2)</sup> Does not reflect the accrual of the fund's cost of capital to date

<sup>(3)</sup> Covariance of daily returns with the S&P 100 divided by the S&P 100 daily variance

<sup>(4)</sup> Uses risk-free rate ( $r_f$ ) of 1-year US T-bill yield: 1.88%

<sup>(5)</sup> Our returns above  $r_f$  divided by the standard deviation of returns

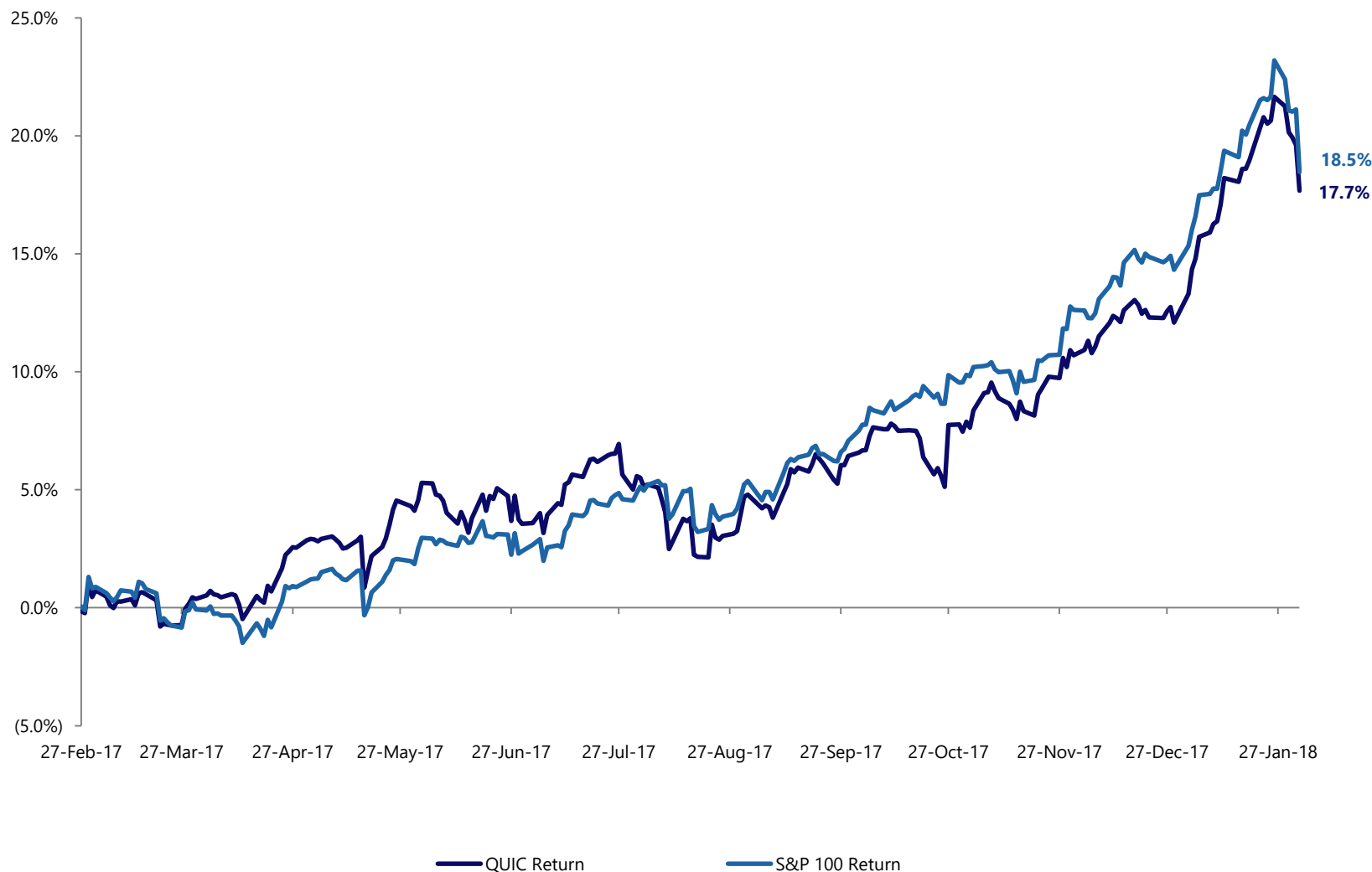
<sup>(6)</sup> S&P 100 Total Return Index

<sup>(7)</sup> Our returns less the market returns

<sup>(8)</sup> Our excess returns (above  $r_f$ ) less our beta times the market's excess return

<sup>(9)</sup> Annualized outperformance divided by the fund's tracking error relative to the S&P100

**The QUIC U.S. Fund currently has total assets of \$416,778 implying a total return for the fiscal year of 17.7%, with a portfolio alpha of (0.1%)**



**The QUIC U.S. Fund currently has total assets of \$416,778 implying a total return since inception of 38.8%, with a portfolio alpha of (4.2%)**

Portfolio Management Statistics			
As at February 2, 2018			
Asset Value: October 3, 2014	\$68,085	Fund Cost of Capital (to date)	0.00%
Additional Contributions	\$256,955	Portfolio Yield	1.42%
Proceeds from:			
Dividends <sup>(1)</sup>	\$9,383	Portfolio Beta <sup>(3)</sup>	0.90
Interest <sup>(1)</sup>	\$5	Sharpe Ratio <sup>(4)(5)</sup>	3.13
Capital Gains			
Realized	\$30,918	Market Return <sup>(6)</sup>	46.87%
Unrealized	\$53,725	Fund Outperformance <sup>(7)</sup>	(8.10%)
Less: Brokerage Fees	(\$2,288)	Portfolio Alpha <sup>(4)(8)</sup>	(4.23%)
Less: Operating Expenses	\$0	Information Ratio <sup>(9)</sup>	(0.20)
<b>Current Asset Value <sup>(2)</sup></b>	<b>\$416,778</b>	<b>Portfolio Return</b>	<b>38.78%</b>

<sup>(1)</sup> Dividends and interest are recognized on a cash basis

<sup>(2)</sup> Does not reflect the accrual of the fund's cost of capital to date

<sup>(3)</sup> Covariance of daily returns with the S&P 100 divided by the S&P 100 daily variance

<sup>(4)</sup> Uses risk-free rate ( $r_f$ ) of 1-year US T-bill yield: 1.88%

<sup>(5)</sup> Our returns above  $r_f$  divided by the standard deviation of returns

<sup>(6)</sup> S&P 100 Total Return Index

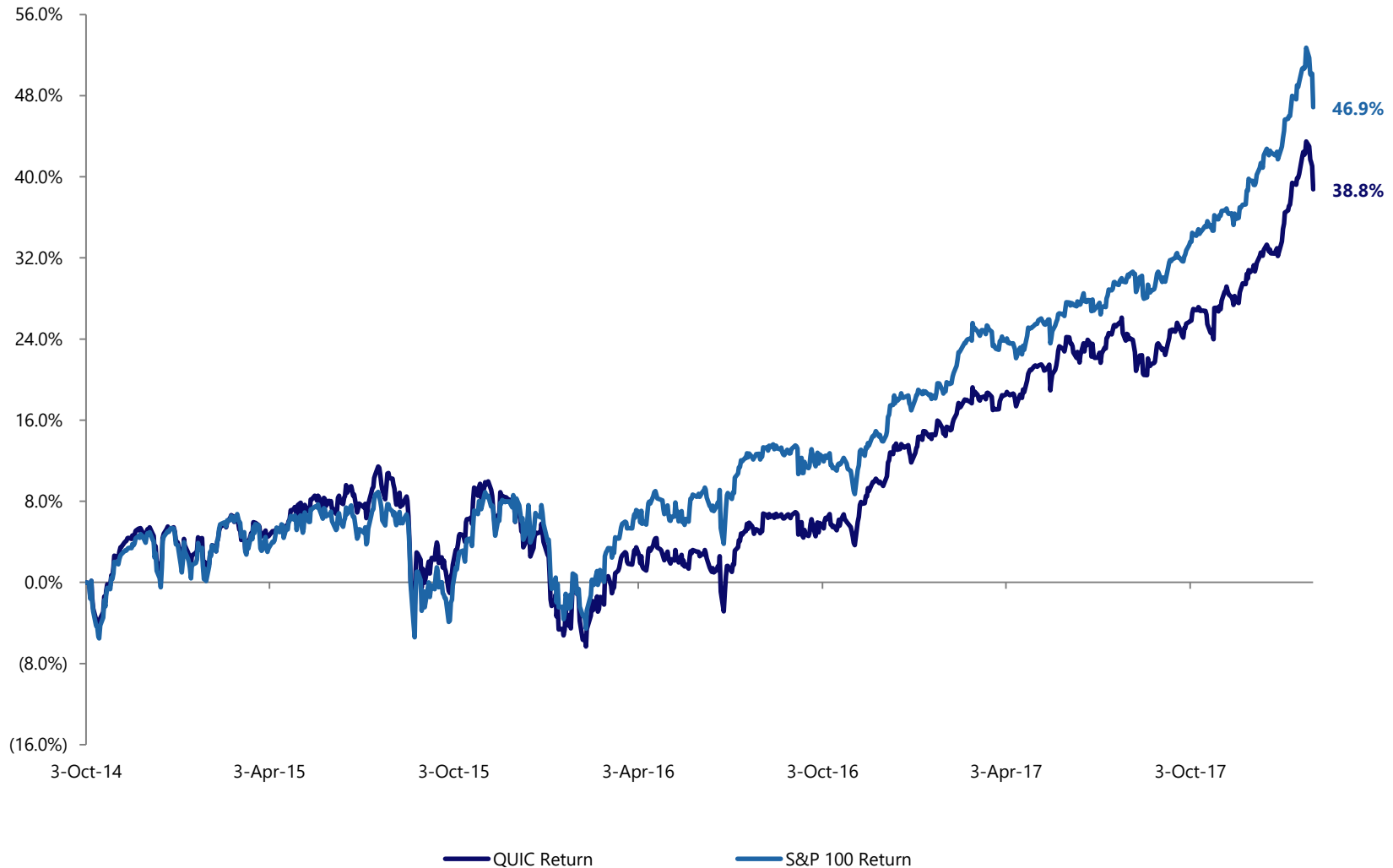
<sup>(7)</sup> Our returns less the market returns

<sup>(8)</sup> Our excess returns (above  $r_f$ ) less our beta times the market's excess return

<sup>(9)</sup> Annualized outperformance divided by the fund's tracking error relative to the S&P100

# Portfolio Overview – Since Inception

**The QUIC U.S. Fund currently has total assets of \$416,778 implying a total return since inception of 38.8%, with a portfolio alpha of (4.2%)**





**The QUIC U.S. Fund currently has 30 U.S.-listed holdings for total market value of \$379,696 implying portfolio weighting of 93.0%**

Company Name	Symbol	Share Units	Price at Turnover	Average Cost	Market Price	Weekly Return	YTD Return	Dividend Yield	Stop-Loss		Target Price	Market Value	Portfolio Weighting	S&P 100 Weighting	Active Weighting
									Hard	Soft					
Amazon.com, Inc.	AMZN	38	\$845.24	\$1,084.21	\$1,429.95	2.0%	69.2%	- %	\$1,143.96	\$1,215.46	\$1,400.00	\$54,338	13.3 %	4.1 %	9.2 %
The Walt Disney Co.	DIS	360	\$110.32	54.49	108.70	(3.1)	(1.5)	3.1	89.75	95.36	115.00	39,132	9.6	1.0	8.6
Alphabet Inc.	GOOGL	30	\$847.81	132.38	1,119.20	(5.8)	32.0	-	950.05	1,009.43	1,200.00	33,576	8.2	4.6	3.6
Microsoft Corp.	MSFT	347	\$64.62	79.09	91.78	(2.4)	42.0	1.8	75.25	79.95	100.00	31,848	7.8	4.2	3.6
Facebook, Inc.	FB	145	\$135.44	64.75	190.28	0.1	40.5	-	152.22	161.74	200.00	27,591	6.8	3.3	3.5
Starbucks Corp.	SBUX	360	\$57.48	57.21	55.77	(3.8)	(3.0)	2.2	46.39	49.29	62.00	20,077	4.9	0.5	4.5
Union Pacific Corp.	UNP	151	\$107.74	98.35	129.36	(3.6)	20.1	2.1	107.38	114.10	140.00	19,533	4.8	0.6	4.2
Visa Inc.	V	142	\$88.43	82.97	120.91	(4.3)	36.7	0.7	101.06	107.37	130.00	17,169	4.2	1.6	2.6
JPMorgan Chase & Co.	JPM	137	\$90.33	57.91	114.28	(1.8)	26.5	2.0	93.06	98.87	120.00	15,656	3.8	2.3	1.5
United Parcel Service, Inc.	UPS	124	\$106.18	132.33	116.47	(12.2)	9.7	2.9	93.18	99.00	370.00	14,442	3.5	0.6	2.9
Citigroup Inc.	C	160	\$59.56	56.24	77.02	(3.8)	29.3	1.7	64.06	68.07	82.00	12,323	3.0	1.2	1.8
Johnson & Johnson	JNJ	86	\$122.73	140.69	137.68	(5.3)	12.2	2.4	116.26	123.53	150.00	11,840	2.9	2.2	0.7
Exxon Mobil Corp.	XOM	123	\$81.08	87.99	84.53	(5.0)	4.3	3.6	67.62	71.85	370.00	10,397	2.5	2.1	0.4
BlackRock, Inc.	BLK	18	\$389.16	399.64	548.32	(6.6)	40.9	1.8	469.44	498.78	600.00	9,870	2.4	0.5	1.9
UnitedHealth Group Inc.	UNH	31	\$163.06	219.42	231.88	(6.7)	42.2	1.3	198.78	211.20	250.00	7,188	1.8	1.3	0.4
Pfizer Inc.	PFE	191	\$34.26	35.59	36.61	(6.2)	6.9	3.5	31.21	33.16	40.00	6,993	1.7	1.3	0.4
Chevron Corp.	CVX	55	\$110.12	127.46	118.58	(9.6)	7.7	3.6	94.86	100.79	370.00	6,522	1.6	1.3	0.3
Merck & Co., Inc.	MRK	87	\$66.16	890.95	58.56	(5.6)	(11.5)	3.2	49.63	52.73	180.00	5,095	1.2	0.9	0.3
Morgan Stanley	MS	86	\$45.53	34.52	55.48	(3.7)	21.9	1.8	46.08	48.96	60.00	4,771	1.2	0.6	0.6
Amgen Inc.	AMGN	23	\$174.56	175.73	187.01	(4.6)	7.1	2.5	156.81	166.61	200.00	4,301	1.1	0.8	0.3
Medtronic plc	MDT	44	\$81.03	81.56	84.45	(3.1)	4.2	2.2	69.70	74.05	88.00	3,716	0.9	0.7	0.2
Abbott Laboratories	ABT	56	\$45.68	73.59	61.69	(2.7)	35.0	1.8	50.74	53.91	65.00	3,455	0.8	0.6	0.2
Gilead Sciences, Inc.	GILD	42	\$69.94	60.93	81.73	(4.4)	16.9	2.5	68.37	72.64	86.00	3,433	0.8	0.6	0.2
Bristol-Myers Squibb Co.	BMJ	53	\$56.44	69.44	63.48	(1.2)	12.5	2.5	51.40	54.61	68.00	3,364	0.8	0.6	0.2
Schlumberger Ltd.	SLB	40	\$80.15	103.55	73.69	(5.1)	(8.1)	2.7	62.09	65.97	80.00	2,948	0.7	0.6	0.1
Eli Lilly and Co.	LLY	33	\$82.87	85.12	81.18	(6.8)	(2.0)	2.6	69.66	74.02	90.00	2,679	0.7	0.5	0.2
Celgene Corp.	CELG	25	\$118.23	53.57	99.80	(5.1)	(15.6)	-	84.14	89.39	174.00	2,495	0.6	0.5	0.1
ConocoPhillips	COP	35	\$47.04	59.04	57.72	(4.4)	22.7	1.8	46.18	49.06	370.00	2,020	0.5	0.4	0.1
Occidental Petroleum Corp.	OXY	22	\$64.89	75.95	73.58	(4.7)	13.4	4.2	58.86	62.54	370.00	1,619	0.4	0.3	0.1
Halliburton Co.	HAL	25	\$52.87	53.98	52.19	(6.1)	(1.3)	1.4	41.75	44.36	370.00	1,305	0.3	0.3	0.0
<b>Total</b>												<b>379,696</b>	<b>93.0</b>		

## The QUIC U.S. Fund has taken the following action since January 26<sup>th</sup>:

- **Energy & Utilities**
  - Buy: CVX (55), COP (35), HAL (25), OXY (22), XOM (123)
  - Sell: SLB (192)
  
- **Financials**
  - Sell: C (55), JPM (26), MS (30)
  - Dividend: JPM
  
- **TMT**
  - Buy: GOOG (7), DIS (90), FB (41), MSFT (83)
  
- **Cash Yield**
  - None
  
- **Metals & Mining**
  - None
  
- **Industrials**
  - Buy: UPS (124)
  
- **Consumers & Healthcare**
  - Sell: AMZN (11), SBUX (279)
  - Dividend: BMY